

# Case Study DCS

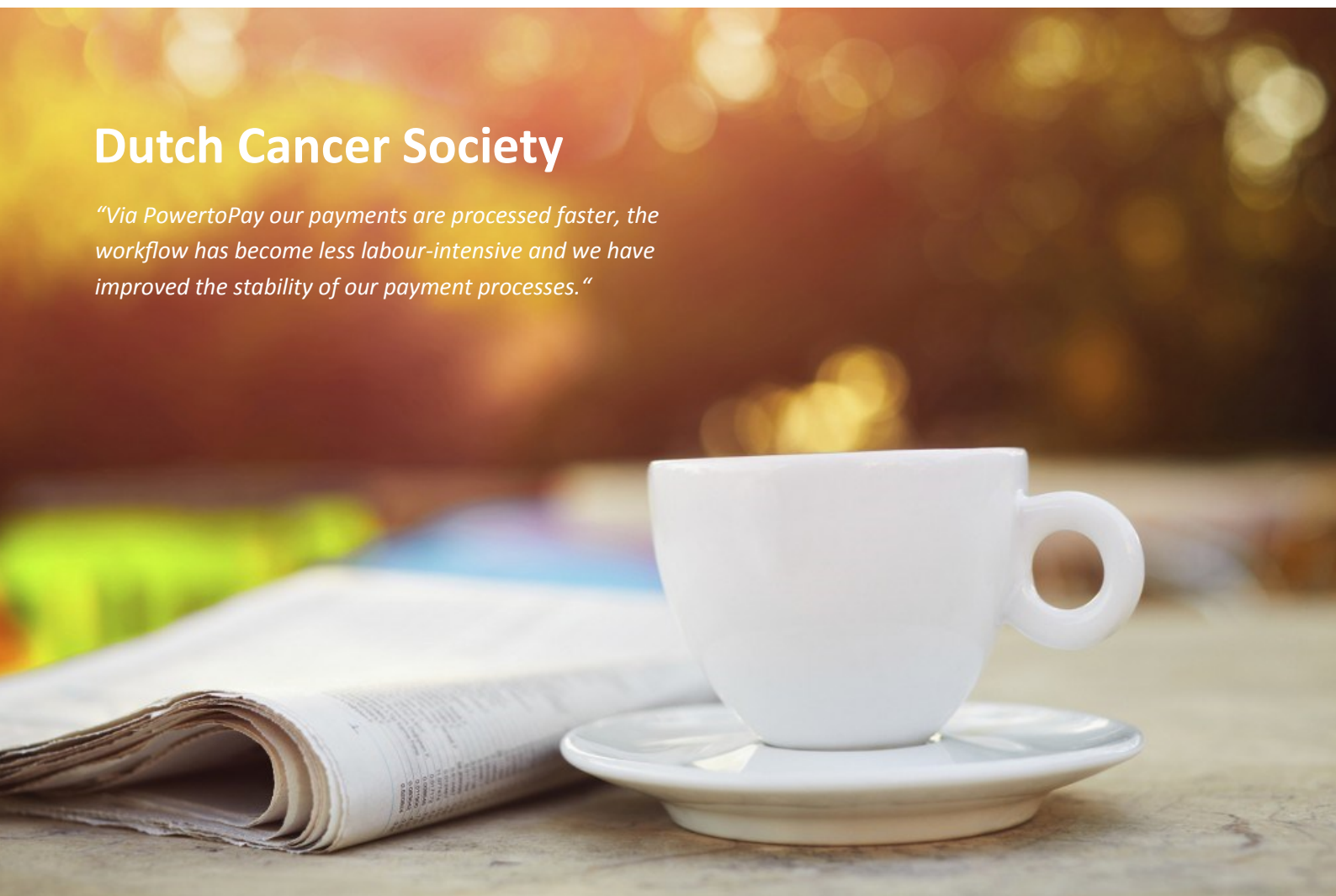


## About the Dutch Cancer Society (DCS)

The Dutch Cancer Society (DCS) is a nation-wide organization for cancer related work in the Netherlands. They are founded in 1949 at the instigation of Queen Wilhelmina. The Dutch Cancer Society is committed to fighting cancer by scientific research, education, patient support and fundraising in cooperation with volunteers, donors, patients, doctors and researchers.

## Dutch Cancer Society

*“Via PowertoPay our payments are processed faster, the workflow has become less labour-intensive and we have improved the stability of our payment processes.”*



## Dutch Cancer Society — the challenges

“How can we simplify, optimize and reduce risk in our payment workflows?” This question was asked by Frank Glim, functional manager at DCS. After successfully completing “Project SEPA” together, a new opportunity for DCS and PowertoPay arose. The goal of DCS was to optimize the entire financial supply chain as well as reducing risks and costs in the payments workflow.



### Manual interventions

The level of automation was relatively low in the payment workflows of DCS, and there were quite a few manual tasks included in the workflows. A higher level of Straight Through Processing needed to improve efficiency and control, and reduce errors. Straight Through Processing automates business processes without human intervention to guarantee a reduction in operational errors.



### Excessive conversions

In the past, the payment files of DCS had to undergo two different steps before the files could be sent to the bank. Firstly, the data had to be enriched. After the enrichment, the file had to be sent to PowertoPay. PowertoPay converted this file into the correct payment file format and subsequently sent the formats to the bank.

Besides the conversion of payment files, the bank statement files also had to undergo several conversions before DCS's systems were able to process them. These excessive conversions were time-consuming and reduced efficiency in the payment workflows.



### Host-to-host connections

All payments and statements of DCS were processed via the Rabobank's ATT channel. ATT (automated transfer tool) is a host-to-host connection between an ERP system and Rabo Cash Management (RCM). The newer Rabo Direct Connect host-to-host connection enables customers to transfer payments fully automatically without manual interventions, optimizing cash management activities and reducing effort, time and risks.

The optimization of the payment workflows also allowed DCS to look into the option to transition from ATT to the newer Rabobank RDC host-to-host connection.

# PowertoPay—solutions



## More automation, less manual interventions

All the manual interventions that were included in the payment workflows of DCS have been excluded. By removing these manual entries and interventions the payment workflows, but also the systems surrounding these workflows, have been simplified. No more manual entries, no more errors. By automating the payment workflows, a reduction in operational errors was achieved.



## Successful migration to RDC

Besides simplifying the DCS payment workflows, PowertoPay also supported the fund with the implementation from the Rabobank's ATT to the newer Rabo Direct Connect. The implementation of these products are frequently time-consuming and technically complex for the users. However, with the help of PowertoPay, DCS was migrated to the new Rabo Direct Connect channel within one day.



## Bank-independent and customer-specific solution

Bank-independency lowers the risks of having to change and select new banks in the future. With the PowertoPay solution, DCS sends their payments directly to the PowertoPay Corporate Payment Hub, instead of excessively converting them into the specific bankformats. In addition to these solutions, PowertoPay converts the statements into the correct DCS required format. Special about this solution is that PowertoPay not only converts the data, but also aggregates, filters and groups it.

*"Optimizing our payment workflows have allowed us to use half the amount of data in the entire payment workflow. There is more information available for us, while less information gets lost."*

## Dutch Cancer Society & PowertoPay - results



## About Project Le Maire

### Who is Le Maire and why is the project named after him?

Jacob (or Jacques) le Maire or Lemaire (Antwerp, approximately 1585 – at sea, 31 December 1616. As a reference in that time: Le Maire was 21 years younger than the artist Rembrandt) was a Dutch explorer, of Antwerp origin. He has gone down in history as the discoverer of Cape Hoorn.

The reason to name the project after Le Maire, is the following: Le Maire reached his goal by taking a different route. Instead of travelling to Jakarta via South Africa, he travelled via South America.

With project Le Maire, DCS has reached their goals to simplify payment workflows via the newly invented route: the PowertoPay route.

Project Le Maire started in November 2014 and was finished in March 2015. The unique customer-specific solution was delivered without delay on the scheduled date.

# Contact Us

PowertoPay BV  
Floridalaan 8  
3404WV IJsselstein  
The Netherlands

PowertoPay BV  
[sales@powertopay.com](mailto:sales@powertopay.com)  
+31 (0) 20—26 20 839

